

LATEST NEWS & EVENT UPDATES - JUNE 2018

NAIOP CONNECT

SAN FRANCISCO BAY AREA



Thanks for Joining Us at the Annual NAIOP Golf Tournament!

NAIOP San Francisco would like to thank everyone who was able to join us on Monday, June 4th for the 13th Annual Golf Tournament! It was a beautiful day at Orinda

Country Club and we hope that everyone enjoyed the new course and the networking opportunities.

Thanks to your generous donations through mulligan and raffle sales we raised over \$1,700 for [CREATE](#).

Congratulations to all of the big winners:

- Winning Foursome: Transwestern - **Jeff Moeller, Zac Monsees, Shane Gilroy and Lance Graville** (Pictured above)
- Closest to the Pin (hole 8) - **Isaac Abid**
- Longest Drive (hole 18) - **Josh Blum**
- Straightest Drive (hole 16) - **Pat Fisher**

[VIEW PHOTO GALLERY](#)



There's still time to apply for the YPG Class of 2019!

Applications are due by June 29th for the NAIOP SFBA Young Professionals Group (YPG) Class of 2018-19, the industry-leading professional development and leadership

program.

"YPG is a truly unique program that helps you build lasting

EVENTS CALENDAR

June 19-20 (Tues/Wed)
CBPA California
Commercial Real Estate
Legislative Summit in
Sacramento

[REGISTER](#)

June 27 (Wednesday)
Behind the Scenes: Jack
London CRE Overview

[REGISTER](#)

July 12 (Thursday)
Bay Area Dealmakers
Event

[REGISTER](#)

August 1 (Wednesday)
Real Estate Insider:
Transbay Terminal
Save the Date

August 7 (Tuesday)
Developing Leaders
Mission Bay Walking Tour
Save the Date

September 11 (Tuesday)
Real Estate Insider: Tax
Panel
Save the Date

relationships with peers, develop stronger soft skills, and connect with industry leaders in an approachable setting. The skills developed in the program apply well beyond the workplace, enhancing personal relationships in everyday life."

- Colby Wick, Shorenstein Properties (Class of 2015)

[LEARN MORE AND APPLY NOW](#)



Attend the Annual Bay Area Dealmakers on July 12

We invite you to join us on Thursday, July 12th at 4:00 pm for an in-depth look at trends affecting the Bay Area real estate market, as our expert Capital Markets brokers share their insights and predictions for what lies ahead. NAIOP SFBA will host beverages and light hors d'oeuvres, so come early and stay late to network with top brokers, developers, investors and other leading real estate industry professionals.

Panel:

Steve Golubchik, Vice President – Newmark Cornish & Carey

Rob Hielscher, Managing Director – JLL

Mark Penrod, Managing Director – Eastdil Secured

Moderator:

Jason Chadorchi, Managing Principal – Align Real Estate

Chapter Sponsors: Email admin@naiopsfba.org to claim your complimentary seats for this event.

[REGISTER](#)



Strong turnout & engagement at the recent Diversity Roundtable

On May 22nd in San Francisco, NAIOP SFBA hosted its second Diversity in CRE Roundtable this year, featuring special guest Trina Wright of Ferguson Partners discussing "Inclusiveness in the Hiring Process." This standing-room-only event dove into topics

such as how to attract diverse candidates during the recruiting process, interviewing insights and tips for the employer and applicant, retention after hiring by creating an inclusive company

September 12

(Wednesday)

New Member's Breakfast

Save the Date

September 25 (Tuesday)

Capital Markets 2018

Update / 2019 Outlook

Save the Date

BECOME A MEMBER

culture.

Stay tuned for information about our next Diversity Roundtable, coming soon!



Votes on SF Proposition C are still "too close to call"

Your NAIOP SFBA Chapter has taken a position to oppose two measures on the ballot for the City and County of San Francisco June 5th election that, if successful, would ultimately impose new taxes on commercial property rents. Here is an update on where the election results currently stand:

PROPOSITION D has little-to-no chance of reaching the 66% of votes required to pass.

PROPOSITION C is still too close to call, but the most recent count shows the "Yes" votes with a slight lead of 50.68%. This measure requires 50%+1 to pass.

There are many day-of absentees and day-of post-marked absentees left to count, so it may be several days before we know the official results. [VIEW THE CURRENT RESULTS SUMMARY](#)



Welcome New Chapter Members!

Please join us in welcoming these new NAIOP SFBA Members from the month of

May 2018.

CJ Brill, Oregon State University

Christopher Escher, Haas School of Business

Kelly Gamble, BlackRock Realty

Daniel Gates, Terreno Realty

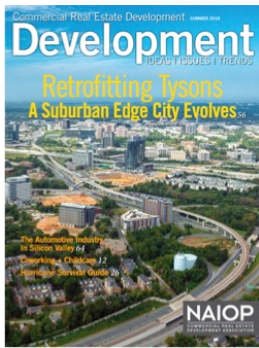
Christoph Lohmann, City National Bank



NAIOP Members featured in SF Business Times article on Diversity

NAIOP President **Jay Atkinson**, Paceline Investors, and Developing Leader **Amanda Bates**, Kilroy, were recently

interviewed in this San Francisco Business Times article: [The only one in the room: How the Bay Area's real estate industry is grappling with diversity.](#)



NAIOP's Development Magazine Summer 2018

We are thrilled to recognize one of our San Francisco members for their contribution to the *Development Magazine*. **Michael Karp**, Cushman & Wakefield is featured in the article [“The Evolving Automotive Industry: Detroit Meets Silicon Valley”](#)



PSA: NAIOP Corporate Site Is Under Construction

Members and those looking to become members, please note that NAIOP Corporate is in the process of migrating their membership database to a new system and while this is happening members will be unable to make edits to their accounts.

Non-members, if you wish to join NAIOP San Francisco during this time, please contact admin@naiopsfba.org and we will assist you with your application.

Platinum Sponsors



NAIOP Chapter of the Year
COMMERCIAL REAL ESTATE DEVELOPMENT ASSOCIATION
SAN FRANCISCO BAY AREA CHAPTER
2018



NAIOP San Francisco Bay Area Chapter
575 Market Street, Suite 2125, San Francisco, CA 94105
Phone: (415) 369-9625

Visit www.naiopsfba.org

To ensure delivery, please add "admin@naiopsfba.org" to your address book.
Contact us if you have any questions.

Copyright ©2017 NAIOP San Francisco Bay Area Chapter. All rights reserved.

[To be removed from our mailing list, click here.](#) We respect your right to privacy

Conservation begins with each of us; please consider the environment before printing this email.