

LATEST NEWS & EVENT UPDATES - SEPTEMBER 2018

# NAIOP CONNECT

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## SAN FRANCISCO BAY AREA

### Are You Registered? NAIOP SFBA Fleet Week Social - Oct. 4th



Join your NAIOP SFBA colleagues for our first annual Fleet Week Social at the St. Francis Yacht Club's waterfront Starting Line room and patio. Watch the Blue Angels soar over the San Francisco Bay, while you sip on a cocktail and catch up with other CRE professionals!

This year's event will also help benefit Make-A-Wish Greater Bay Area and will help us adopt Courageous Carter's wish to become an Air Force pilot for a day.

The event will run from 2:30-6:00 p.m. and attendees can stop in at any point during this period. The Blue Angels will rehearse at 3:00 p.m. and the Silent Auction ends at 5:30 p.m. Guests are welcome, so bring your spouse or friends!

[REGISTER](#)



### Developing Leaders 2018 Mentorship Program - Enroll Today!

The Chapter is excited to offer the Mentorship Program again this year, providing Developing Leader members with valuable opportunities to learn from SF Bay Area

#### EVENTS CALENDAR

**September 25 (Tuesday)**  
Cocktails & Conversation  
Regarding Critical Election  
Issues

[JOIN THE WAITLIST](#)

**October 4 (Thursday)**  
Fleet Week Social &  
Fundraiser

[REGISTER](#)

**October 10 (Wednesday)**  
Developing Leaders -  
Oakland Walking Tour

[REGISTER](#)

**October 18 (Thursday)**  
Real Estate Insider: 350  
Bush  
SAVE THE DATE

**October 24 (Wednesday)**  
Capital Markets 2018  
Update / 2019 Outlook

[REGISTER](#)

[BECOME A MEMBER](#)

commercial real estate leaders through focused, one-on-one sessions. Participants will use our easy online portal to book meetings from this growing list of available [MENTORS](#).

**Developing Leaders:** [SET UP YOUR FREE ACCOUNT NOW](#) so that you're ready to begin booking on October 16th!

Please note that this program is for members of the Chapter who are 35 years of age or younger. Not a member? [Join today!](#)



## Register for the Developing Leaders Oakland Walking Tour!

Come tour some of Uptown Oakland's coolest new office projects in one of the nation's hottest real estate markets. After the tour please join us for drinks and networking at Drakes Dealership. Each guest will receive two drink tickets.

Projects this year include:

**519 Uptown** – Formerly the Dufwin Theatre Building, Embarcadero's Capital's first Oakland project is near completion and features a new lobby, façade, roof deck, and one of kind art pieces.

**2201 Broadway** – TMG Partners 2nd Downtown Oakland office building has completed all renovations at this newly crowned "Art Teco" building.

**2150 Webster** – Lane Partners newest Oakland project is near completion and features an expansive full floor roof deck.

[REGISTER](#)



## NAIOP SFBA's 2018 Membership Draft

We have created a fun campaign designed to spur on competition and strengthen our ranks! Here's how it works:

- Refer talent by 9/30
- Get entered in our drawing\*
- Choose your prize!

Why participate:

- Support NAIOP SFBA at this critical time in the cycle
  - Add quality real estate professionals to the NAIOP Membership “team”
  - Win a spa gift certificate or a ticket to attend the Best of the Bay
- Getting in the game is easy! Simply send your referral names and contact info to [admin@naiopsfba.org](mailto:admin@naiopsfba.org).

\*Every referral is an entry into the drawing.



## Legislative Alert: NAIOP SFBA Opposes Rent Control Measure (Prop 10)

Proposition 10 is on the California ballot for November 6, 2018 and would repeal the Costa-Hawkins Rental Housing Act, thereby permitting local governments to adopt rent control ordinances (i.e., regulations that govern how much landlords may charge tenants for renting apartments and/or houses).

Your NAIOP SFBA Chapter opposes this bill and urges members to vote “No” on Prop 10.

This Proposition is danger of passing because it is confusing and misleading to voters, so it is important for those who understand the potential impacts to get the word out to the community. It is being framed as the “Affordable Housing Act,” but in fact it repeals a housing law with no replacement and no plan to address affordable and middle-class housing. In fact, by allowing rent control and eliminating homeowner protections, owners will be disincentivized to rent or maintain quality units, further driving up housing costs and reducing home values. [READ MORE](#)



## Welcome New Chapter Members!

Please join us in welcoming these new NAIOP SFBA Members from the month of August 2018.

**Ariel Anaya**, iStar Financial, Inc  
**Francisco Arias**, University of California, Berkeley  
**Diana Cohen**, BlackRock Real Assets | Real Estate  
**Nicola Ferretti**, Starwood Capital Group  
**Brendan Gallagher**, Marcus & Millichap  
**Ross Giglio**, Terreno Realty Corporation

**Aaron Gillespie**, Newmark Knight Frank  
**Don Hameed**, Fremont Realty Capital  
**Charlie Hanafin**, JLL  
**Noelle Hunner**, CBRE  
**Tyler Issadore**, Harvest Properties, Inc  
**Ginger Jacobsen**, Tishman Speyer  
**Rob LeDoux**, ARA, A Newmark Company  
**Alex Leever**, Harvest Properties, Inc  
**Jon Mark**, Terra Search Partners  
**Hannah Potter**, Newmark Cornish & Carey  
**Ken Rakestraw**, Sares Regis Group of Northern California  
**Bercut Smith**, HFF  
**Anne Sparks**, Next Play Consulting, LLC  
**Nick Zolintakis**, Jay Paul Company

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 **Register today for the NAIOP  
National Conference: CRE.Converge18**

On October 15th in Washington, D.C. step outside the office for two days of powerful networking with 1,500+ CRE leaders and thought-provoking insights from industry experts and renowned keynote speakers.... [READ MORE](#)

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**Now Accepting Annual Sponsors for 2019!**

Become a Chapter Sponsor for 2019 and receive great benefits like annual corporate membership, tickets to the premier chapter events, priority registration, advertisements in NAIOP publications, and much more... [SEE THE BENEFITS](#)

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Visit [www.naiopsfba.org](http://www.naiopsfba.org)

To ensure delivery, please add "[admin@naiopsfba.org](mailto:admin@naiopsfba.org)" to your address book.  
Contact us if you have any questions.

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