

LATEST NEWS & EVENT UPDATES - OCTOBER 2018

NAIOP CONNECT

SAN FRANCISCO BAY AREA

Welcome YPG Class of 2019!



On September 21 - 23 NAIOP San Francisco held the annual Young Professionals Group (YPG) Class Retreat at the Tiburon Lodge ushering in the 6th class of YPG participants. The class will meet monthly through July learning personal and professional development from Bay Area leaders and Pepperdine University professor, Julie Chesley... [SEE THE CLASS ROSTER](#)

1st Annual Fleet Week Social raises \$20,000 for Make-A-Wish

EVENTS CALENDAR

October 24 (Wednesday)
Capital Markets 2018
Update / 2019 Outlook
[REGISTER](#)

November 15 (Thursday)
East Bay Industrial
Development Tour
[REGISTER](#)

February 5 (Tuesday)
Real Estate Insider:
PDR/100 Hooper
[SAVE THE DATE](#)

BECOME A MEMBER



On October 4th, NAIOP SFBA held its first annual Fleet Week Social and Fundraiser at the St. Francis Yacht Club. This year's event raised monies for Make-A-Wish and specifically for [Carter's Wish](#) to become an airforce pilot. With the generous donations via cash, registration and the silent auction, NAIOP was able to raise \$20,000 to not only fund Carter's Wish, but an additional child's wish as well. Click the image above to view video highlights from the event and [click here to view the photo gallery](#).



Don't Forget to Vote - November 6, 2018

In just over three weeks Californian's will go to the polls to vote for new representation and weigh in on important policy questions up and down the ballot. Vote by Mail packets are already in the mail.

[Ballot Propositions](#)

Recommendations from our partners at CBPA:

SUPPORT PROP 3 – WATER BOND

[Proposition 3](#) authorizes \$8.9 billion in state general obligation bonds for various infrastructure projects related to water projects. Please vote **YES** on Proposition 3.

SUPPORT PROP 5 – PROPERTY TAX TRANSFERS

[Proposition 5](#) would allow homebuyers who are age 55 or older or severely disabled to transfer their tax assessments from their prior home to their new home.

Please vote **YES** on Proposition 5.

OPPOSE PROP 10 – RENT CONTROL

[Proposition 10](#) repeals Costa-Hawkins Rental Housing Act and

would allow rent control across the state. We believe the measure has too many flaws and must be defeated. Prop. 10 allows regulation of single-family homes, places bureaucrats in charge of housing, could cost the taxpayers millions in new costs to local government, and drives up the cost of new housing. Please vote **NO** on Proposition 10.



Board Member Focus: Teresa Goodwin

Teresa Goodwin is an architect with a passion for learning and specialized expertise in industrial building design. As regional director for HPA Inc., a multi-

disciplined design firm that offers services in architecture, planning, and interiors to institutions, corporations, and developers throughout the Western U.S., she challenges her staff and her partners to continually expand their knowledge. “We are in both the design and service businesses,” she said. “The most rewarding part of my work is supporting our team, so we are continually growing and adding more value to our clients.”...

[READ MORE](#)

Now Accepting Annual Sponsors for 2019!

Become a Chapter Sponsor for 2019 and receive great benefits like annual corporate membership, tickets to the premier chapter events, priority registration, advertisements in NAIOP publications, and much more... [SEE THE BENEFITS](#)



Seats Still Available for the Capital Markets Luncheon

Time is running out, but there are still some seats available for the Capital Markets 2018

Update / 2019 Outlook luncheon on Wednesday, October 24th from 11:00 am - 1:30 pm at the Four Seasons Hotel. This luncheon, moderated by **Stephen Van Dusen** of Eastdil Secured, features some of today's most active institutional debt and equity capital providers.

Speakers:

Matt Field, TMG Partners

Don Kuemmeler, PCCP, LLC

Mark Myers, Wells Fargo

[REGISTER](#)



CREATE Update: Real Estate Students Get Opportunity to Learn New Skills While Helping Solve Industry Shortage

Relocating from Sacramento to Berkeley as part of his career-changing plan, Kelvin Warren left behind his Volkswagen import/export business and began researching colleges to study real estate. When Merritt's name kept popping up, he realized there was a strong program right nearby where he could pursue his dream...[READ MORE](#)



Welcome New Chapter Members!

Please join us in welcoming these new NAIOP SFBA Members from the month of

September 2018.

Charlotte Bruten, PGIM Real Estate

Cynthia Choy, US Bank

Andrew Demirchyan, Allen Matkins Leck Gamble Mallory & Natsis

Brigid Doherty, EQ Partners

John Endres, Cannae Partners

Andie Fezell, HFF

Katherine Kelleher, CBRE

Robbie Lazarow, Green Couch Staging and Design, Inc

Jessica Murphy, Centruy Urban

Douglas Norton, CBRE

Ryan Oley, CenterPoint Properties

Nicholas Shiya, AIG Global Real Estate Investment Group

Chip Sutherland, CBRE

Joshua Westerberg, Mesa West Capital



Membership Draft Winner!

Congratulations to **Lisa Vogel**, the winner of our first NAIOP SFBA Membership Draft!

Please contact admin@naiopsfba.org to choose your prize!

Thank you to all of the members who participated in this

recruitment campaign by referring new members to join our Chapter. We are pleased to announce that membership is now at an all-time high of 675!

SPECIAL MEMBERSHIP OFFER



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owners, developers, architects,
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NAIOP *Chapter of the Year*
COMMERCIAL REAL ESTATE
DEVELOPMENT ASSOCIATION
SAN FRANCISCO BAY AREA CHAPTER
2018



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Visit www.naiopsfba.org

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