

YPPG

NAIOP SAN FRANCISCO BAY AREA
YOUNG PROFESSIONALS
GROUP

The Young Professionals Group (YPG) is a 12-month, 70-hour education, networking, and leadership program offered by the NAIOP San Francisco Bay Area Chapter. **Designed for real estate professionals 35 years of age or younger, the program commences in September of each year.**

Graduate Perspectives

"NAIOP's YPG program gave me the unique opportunity to strengthen my leadership skills and intensely focus on my personal professional development. The program provided impactful tools for career growth while also enabling me to form deep connections with my peers and gain powerful insights from leaders in the industry"

Briana Harney
NorthMarq Capital Inc.

"The NAIOP YPG program provided a great introduction to many different areas of the commercial real estate industry. I learned many professional development skills to make me more effective in my own career. I also enjoyed getting to know other professionals at my level and beginning to expand my network."

Paul Nash, Esq.
Allen Matkins

Education on a broad range of real estate disciplines. Monthly afternoon sessions alternate between personal/professional development sessions taught by the course facilitator and real estate-related classes taught by industry leaders. Real estate topics are designed to serve as essential background to core real estate career objectives (for example, acquisition, investment sales, land planning, development, construction, capital markets/finance, architecture, asset management, and space planning, etc.).

Networking sessions that provide students the opportunity to develop relationships with a peer group who will "grow" in the business together in the ensuing years, providing access to critical resources in a range of disciplines and meaningful connections that will serve them in their career growth.

Access to and training by key decision makers in the commercial real estate industry. These "career coaches" will serve as role models and mentors for the next generation of real estate business leaders.

Leadership training that will allow young professionals to develop the key business skills necessary to help them ascend to leadership positions within their respective firms as well as the commercial real estate industry.

Time Commitment

In addition to scheduled class time, participants are required to spend several hours each month outside normal business hours in preparation for case studies and group activities. An initial orientation session and team building workshop takes place during a weekend in the fall. **Attendance at the orientation session on September 20-22, 2019 and all monthly classes is mandatory for those accepted into the program.**

Selection Process

A maximum of 35 students are accepted annually for each program through a detailed application review process. The application period opens in April with applications due in late June. All applicants are notified of their status in July, and the kick-off orientation retreat occurs in September. Monthly classes are held from October through the following July, with commencement ceremonies in July. Specific program dates will be announced to successful applicants. Applicants must be members of the San Francisco Bay Area Chapter of NAIOP or must commit to join if selected for the program. All students must be sponsored by their employer and both the student and employer are required to participate in tuition fees.

NAIOP

COMMERCIAL REAL ESTATE
DEVELOPMENT ASSOCIATION
SAN FRANCISCO BAY AREA CHAPTER



Questions? Call 415-369-9625 or visit www.naiopsfba.org